

VisitEngland overview: Who we are

Supporting the English tourism industry and landscape and encouraging domestic trips.

- Implementation of the new accreditation of Local Visitor Economy Partnerships (LVEPs) and our Destination Development Partnership (DDP) Pilot
- Support for SMEs, building digital skills
- Sustainability, Accessibility and Welcome advice and guidance
- Winning business events





Overview

- Latest research and findings
- How VisitEngland is supporting the industry and developing our destination
- Starring Great Britain
- Questions

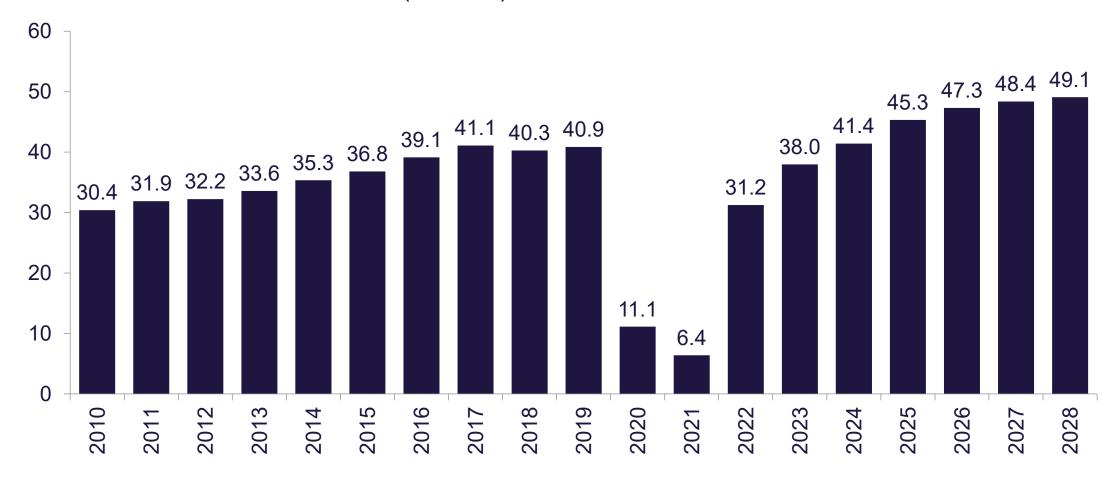






Rapid recovery in inbound visits expected in 2025/26, followed by steady growth up to 2030

Inbound tourism to the UK – visits (millions), trend and forecast





Domestic Overnight Trips – Q3 2024



Between July and September 2024:









There were 27.6 million overnight trips in England (down 6% vs Q3 2023) made by British residents.

There were in total **87.6m nights away** in England
Q3 2024 (down by 2%
from Q3 2023) and they
spent **£9bn** on their trips in
Q3 2024 (up 14% vs Q3
2023).

Great Britain residents spent on average £331 per trip in England (up 21% vs Q3 2023) and £104 per night (up 17% vs Q3 2023).

The South West was the region with the largest share of trips in England (17% - 4.7m trips), followed by London (15%), North West (14%), and South East (13%).



Domestic Sentiment Tracker – January 2025



Released January 2025



Proportion intending a UK overnight trip at any point in the next 12 months



Preference for UK over overseas in the next 12 months



Top potential barrier to taking overnight trips in the UK over next six months is 'UK Weather'

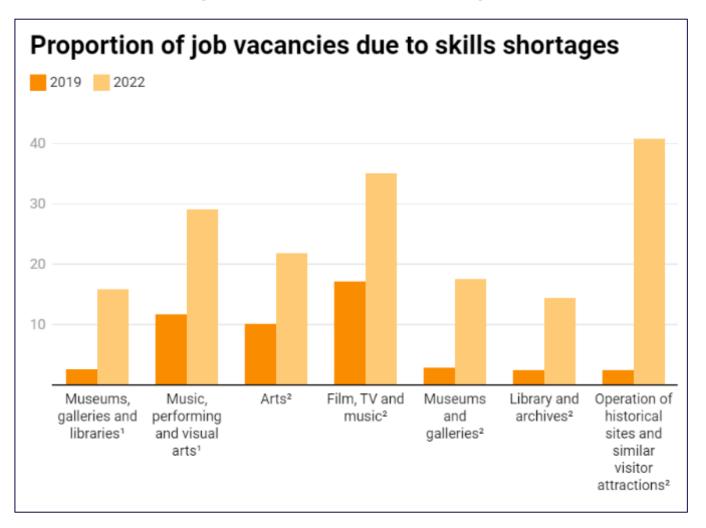


Reduce the number of day trips due to cost-of-living crisis



Skills shortages: apparent across parts of industry

Historical sites & visitor attractions show a significant rise in skill shortages





South West Visitor Economy hub

Devon

Average Length of Stay

Overnight Visitors



5.2 nights

Day Visitors



5.2 hours

Accommodation Booking



50% - Direct 29% - OTA



→ 52%



months in advance

Trip Research

Internet

Recommendation **●**₹ **≥**●

10%



58%

Satisfaction

-100 ← →+100

66

Dartmouth: 79

Visitor Profile

Accessibility

No Children at Home



9%







How VisitEngland is supporting industry and destination development



VisitEngland: Our Focus

The Strategy

Development of England-wide visitor economy strategy in partnership with Local Visitor Economy Partnerships (LVEPs).

The Brand

Development of a destination brand for England.

The Structure

LVEP Programme Year 2 delivery – focused support





Implementing the DMO review

- Great destinations are great places to live and work as well as to visit
- Strong leadership and governance means more likely to generate sustainable growth in the local visitor economy
- They can drive place-shaping agenda
- They can create value-added jobs, bring in new talent and stimulate innovation

VisitEngland is:

- Accrediting a portfolio of nationally supported, strategic and high-performing Local Visitor Economy Partnerships (LVEPs)
- Implementing Destination Development Partnership (DDP) pilots in the North-East and West Midlands

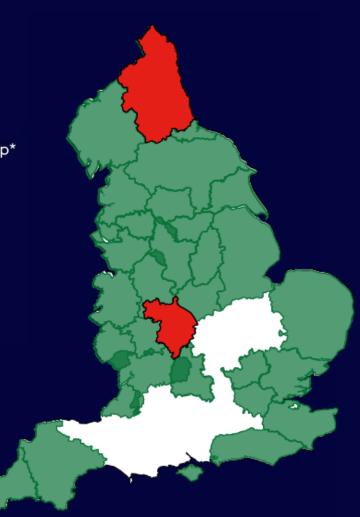




Nine new Local Visitor Economy Partnerships (LVEPS) added in 2024, with 35 now up and running, covering most of England. Two Destination Development Partnerships (DDPs) are operating in the West Midlands* and the North East of England**.

LVEPs

- · Birmingham, Solihull & The Black Country*
- Cornwall & The Isles of Scilly
- Cotswold Plus
- Coventry & Warwickshire Destination Partnership*
- Cumbria Tourism
- Devon and Partners
- East Sussex, Brighton & Hove & West Sussex
- Experience Oxfordshire
- · Leicester & Leicestershire
- Lincolnshire & Rutland
- Liverpool City Region
- London & Partners
- Marketing Cheshire
- Marketing Lancashire
- Marketing Manchester
- NewcastleGateshead Initiative**
- Norfolk & Suffolk
- South Yorkshire



- Staffordshire & Stoke-on-Trent
- Tees Valley
- Telford & Shropshire
- Visit Country Durham**
- Visit Essex
- Visit Herefordshire
- Visit Herts
- Visit Hull & East Yorkshire
- Visit Isle of Wight
- Visit Kent
- Visit Northumberland**
- Visit Nottinghamshire
- Visit Peak District, Derbyshire & Derby
- Visit West
- Visit Worcestershire
- West Yorkshire
- York & North Yorkshire



What does this mean for the West of England?

National strategic engagement:

- A clear strategic link for the region from the local to the national level (Government, VisitBritain/VisitEngland, other key national bodies)
- Access via the LVEP to national initiatives, and a clear port of call via the LVEP as the delivery partner for visitor economy
- Influencing role on place shaping through work with government and other arm's length bodies

Destination and business development:

- Specialist support to help LVEPs and businesses become more sustainable and accessible
- Access to a new training and development platforms for businesses and LVEP team members
- Support with the development of wider partnerships with other destinations or travel trade,

What does this mean for the West of England?

Enhanced destination insights and intelligence:

- Participation in research and data initiatives to generate more rich data for LVEP destinations, in partnership with VisitEngland research team.
- As part of this LVEPs will be able to make use of the data provided while at the same time identifying local data sources – just like the South West Data hub

Network of peer support:

 Opportunities to collaborate with, and learn from, other destinations, businesses and organisations across the local and national visitor economy as part of a national portfolio of strategic LVEPs

Locally significant status:

 The confidence for businesses of investing in – and supporting - a nationally recognised and resilient LVEP.









Introducing... Starring Great Britain



Business Advice Hub



Resources to help businesses to succeed and grow.

- Digital Marketing Toolkit (including top tips on social media and email)
- Links to external resources
- Sustainability guidance
- Accessibility guidance
- TETTW Inbound Tourism Toolkit
- **TXGB**
- And many more!



Digital Marketing Toolkit

Learn how digital marketing can help even the smallest tourism business reach a global audience with our toolkit of resources.





Reaching your audience on social media and email

How to use social media and email for digital tourism marketing.































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